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### *Interesting, crazy, and fun summer!*

*Three years ago last May, Leanne and I purchased a permanent spot to put our trailer. The location is Ingolf, Ont. And we have a lakefront spot on Longpine Lake. It is our little piece of paradise.*

*The crazy part was mother nature. At the start of the year, there was a wild fire which came within a kilometre of our place. The whole area was evacuated, and it was a pretty stressful couple of weeks, especially for the people that live out there all year round.*

*Then a few weeks later, we were out there and 6½ inches of rain fell in 4 hours. The sky was like a light show and it thundered non-stop.*

*So we were notified about 2pm that due to flooding, the roads would be closed in a couple of hours. We packed up quickly and headed home. We drove through roads covered with water and spots where one lane was washed right out.*

*For two weeks the roads were flooded for about the length of a long block. But because of some great neighbors, who came with their small fishing boat from Ingolf to the flooded area, we were able to leave our car on the highway on one side of the flood, and they transported us and our supplies by boat to the other side, so we could get to our place.*

*The fun part was my son, Scott (our Shop Foreman) got married on his wife's parents dock on Longpine Lake. The weather cooperated and it turned out perfect.*

*The interesting part is the difficulties we ran into with building our cabana and screen room.*

*If you ever are out in the area, make sure you find us and come enjoy the view from my deck.*

*It's that time of year, our roads have been extremely hard on the suspension of your vehicles. Get a fall check up so that you can have a safe and breakdown free winter.*

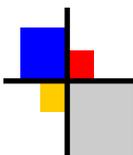
*Warmly,*

*Lance Reinheimer*



**Mission Statement**

To have the ultimate client experience ever.



## Employee Profile

**Dylan Reinheimer  
Technician**



**Started at Lanpro:** December 2015

**Education:** Graduated Grade 12 from John Taylor Collegiate June 2015

**Interests/Hobbies:** Hockey - currently playing for the St James Canucks, fishing, camping and almost all sports.

**“Ultimate Service So You Can Have Safe and Breakdown Free Driving”**

## Nearly Half of Consumers Look Forward to Driverless Cars



As the race for self-driving cars accelerates, new data shows that 43% of consumers would buy or ride in autonomous vehicles (AV), if they were widely available today, according to a survey by Altman Vilandrie & Company.

The survey also reveals widespread concerns about the safety of self-driven cars; 64% of consumers say they would not buy an AV because they believe AVs are dangerous.

The survey comes as activity related to autonomous cars has reached an inflection point, with leading car makers (Audi, GM, Tesla) technology titans (Google, Apple), numerous start ups, and ride sharing companies like Uber announcing plans to bring AVs and related technologies to the market place.

According to the survey, 57% of all consumers are unlikely to buy or ride in an AV, while additional 18% would ride in, but not buy a self-driving car. 25% of consumers say they would purchase an AV, despite some of the harboring safety concerns.

The survey identified a solid block of “early adopters”, composing 16% of consumers, nearly all of whom say they plan to buy

an AV. These are typically higher income, urban professionals who are constantly seeking out new technologies, and they would pay on average \$7,000 more for their next vehicle than the typical car buyer.

We’ve seen through the adoption of other technologies that there is initial resistance to change. People can’t always recognize the benefits of something they haven’t experienced, and this is certainly true with something as culturally important as driving. But the survey certainly identifies enough to justify the industries growing investment in this area.



Despite all the industry buzz Tesla receives, those likely to buy an AV said they would turn to traditional automotive brands, Ford, GM, Mercedes-Benz, and Toyota ahead of the upstart carmaker.

Overall, consumers say they are attracted to some of the benefits of AVs, including swapping driving for leisure time (68%) and no longer needing to navigate (67%).

While interest in assisted driving features such as blind spot detection, auto braking and driver drowsiness detection

increased with age (being highest in those 55 years old), fully autonomous operation scored higher amongst younger drivers.

Where 62% of consumers viewed high-tech connectivity features, including internet radio and voice activated controls, as important in making a car purchase, traditional factors like price 96%, fuel efficiency 95% and safety features 92% were much more popular among buyers.

Tools that allow drivers to talk with the car are considerably more desired by consumers than other high-tech features. Nearly half of consumers said they wanted voice-activated controls 45%, compared to backseat entertainment 9%.

Most of the industry experts believe we are on a certain - if somewhat long - road to a fully autonomous-driving society. It won’t happen in the next 20 years but in the future driving won’t be something you do in your life.



\*Source: Auto Service World 7/09/16

# LANPRO'S CVR PROGRAM HAS YOU COVERED

No-Dicker | Hand-picked | Inspected | Warrantied

Customer Vehicle  
Replacement  
Program

Introducing the best way to buy your next pre-owned vehicle



When it's time to invest in your next vehicle, pre-owned is a premier choice



Do you know if you are getting the right value for your money?



Lanpro experts hand-pick, inspect, repair, warranty and offer a selection of pre-owned vehicles for our customers

## Because we are the automotive experts

You've always asked our opinion on your used car purchases & we've taken the next step with the CVR Program!

- |  |   |
|--|---|
| <p><b>1</b> First, we search out undervalued deals in the pre-owned vehicle market</p> <p><b>2</b> We bring these gems back to the shop for a complete safety and repair inspection</p> <p><b>3</b> Next we fix them up the rightway and add a Lubrico Limited Warranty and our in-house guarantee</p> | <p><b>4</b> You get our "no-dicker" low price on the vehicle (covers our costs)</p> <p><b>5</b> Your gift is 10 Free oil &amp; filter changes so we can continue to service your vehicle</p> <p><b>6</b> You drive away as confident as we are that you bought a quality vehicle—a value for your money</p> |
|--|---|



**Ultimate Car Care So You Can Have Safe and Breakdown Free Driving**

Call us first when you are looking for value in a pre-owned vehicle

*We take requests, just let us know what make/model you are looking for!*

# SHOP TALK - ON THE LIGHTER SIDE

## Some statistics for the year 1910 It's only been 106 years ago....Amazing!!!

**1910 Ford Model T**  
Fuel for this car was sold in drug stores only.



There were only 8,000 cars and only 144 miles of paved roads.  
The maximum speed limit in most cities was 10mph.

The average life expectancy for men was 47 years.



 2 out of every 10 adults couldn't read or write and only 6% of all Americans graduated high school.

There was no such thing as underarm deodorant or toothpaste.



 Most women only washed their hair once a month, and used Borax or egg yolks for shampoo.

More than 95% of all births took place at HOME



 The average U.S. wage was 22 cents per hour.  
The average U.S. worker made between \$200 & \$400 per year.  
A competent accountant could expect to earn \$2,000 per year  
A dentist \$2,500 per year, a veterinarian between \$1,500 & \$4,000 per year, a mechanical engineer about \$5,000 per year.  
90% of all doctors had no COLLEGE EDUCATION!  
Instead they attended so-called medical schools.



Sugar cost 4 cents a pound.  
Eggs were 14 cents a dozen.  
Coffee was 15 cents a pound.



 The tallest structure was the Eiffel Tower.

The population of Las Vegas, Nevada was only 30.

There were about 230 reported murders in the ENTIRE U.S.A. !

Only 14% of homes had a bathtub.



 Only 8% of homes had a telephone.

**Newest Technician  
Victor Josh**



Comments, questions, or anything else you'd like to tell us.

**Contact us at:**  
lance@lanproauto.com, if its personal only my eyes (Lance) will see it. If it is a testimonial or something all should see it will be shared with all staff.

**Check out our website: [www.lanproauto.com](http://www.lanproauto.com) Email: [lanpro@mts.net](mailto:lanpro@mts.net)**

**HOURS: MONDAY - FRIDAY 7:30AM - 5:30PM  
\*SATURDAY 8:00AM - NOON \*CLOSED LONG WEEKENDS**

“Ultimate Car Care”