

28th Anniversary!

I can't believe it was 28 years ago I started Lanpro. I was thinking about it and I was a young guy with lots of energy and determination.

With lots of hard work along with some dedicated employees we've managed to overcome any and all obstacles that we've encountered.

I couldn't have done it without our loyal clientele, which I appreciate more than you think. Thank you. Thank you. Thank you.

We started off with 2 1/2 bays and now operate with 9 bays.

We branched off into Pre-Owned Vehicle Sales, and for the first 4 or 5 years it was just a side thing, till now, where our vehicle sales have become an important part of our business.

We feel we sell great Pre-Owned vehicles which are covered by our CVR Program. I haven't seen any other dealer that has so much value when you buy a vehicle. Check out the CVR Program on our website www.lanproauto.com.

It's that time of year when the white stuff is going to fly again and the miserable cold weather will hit.

For peace of mind have a Fall Winter Tune /Check Up done. This will help you to have safe and breakdown free driving.

Once again, thank you for your patronage.

Warmly,



*Lance Reinheimer
President*



Sixiang (Jackie) Lin Technician

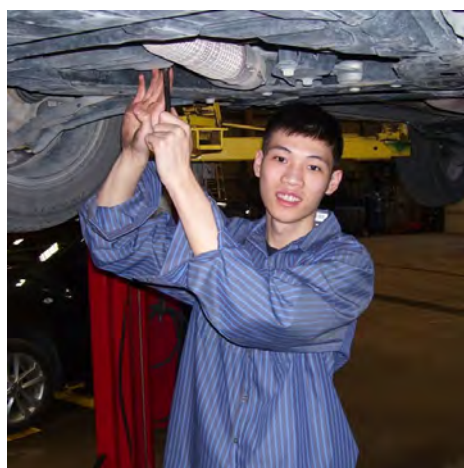
Started at Lanpro: May 2017

Experience prior to Lanpro: 1 1/2 years

Education: High School-Qingdao, Shandong, China June 2014

- Automotive-Centennial College, Toronto, Ont. 2014-2016

Interests/Hobbies: Playing basketball and video games, reading and watching movies.



“Ultimate Service So You Can Have Safe and Breakdown Free Driving”

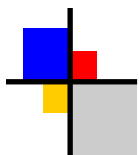
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Mission Statement

To have the ultimate client experience ever.



To Idle or Not to Idle, That is the Question

It is that time of the year when many motorists let their vehicle “warm up” or idle before driving. In fact, today’s modern cars are ready to drive in cold temperatures without excessive idling, says the Car Care Council.



“Unless you are trying to defrost the windshield or warm the interior of your car, idling is not required for today’s vehicles,” said Rich White, executive director, Car Care Council. “In most cases, idling longer than 30 seconds is unnecessary. The best way to warm up your car’s engine is to drive gently at the start. Remember, a vehicle gets zero miles per gallon when idling and the result is lower fuel economy and wasted money.”

The idea of idling before driving dates back to when cars were built with carburetors. With new fuel-injection technology, complex computer systems and thinner synthetic oils, drivers don’t need to warm up their cars before hitting the road.

According to the Environmental Protection Agency (EPA), “When a car idles for more than 30 seconds,

it has several negative effects, such as increasing air pollution unnecessarily, wasting fuel and money, and causing excessive wear or even damaging a car’s engine components, including cylinders, spark plugs, and the exhaust system. Contrary to popular belief, idling isn’t an effective way to warm up most car engines.”

Winter Car Care Tip

Warming Up: The best way to warm up your engine is to drive gently at the start. Idling longer than 30 sec in most cases is unnecessary.

Be Car Care Aware



Signs to look for:

No Immediate Problem

- Car seems to be behaving normally
- No strange noises
- No smoke
- No strange smell
- Getting the same gas mileage

Immediate Problem

- Consistent rattle, knock or other unusual noise
- Smoke
- A severe loss of power
- A serious decline in gas mileage
- Car does not start

Whether your car shows the signs of immediate trouble or not, when the check engine light comes on it's a good idea to take your car to a trusted auto shop

Six Ways You Could be Killing Your Car

Owning a car can be a dream or a nightmare depending on how well you take care of your vehicle, says the non-profit Car Care Council. The following are six things that many motorists do that can harm their car and their wallet.

1. Ignoring the check engine light. Ignoring an illuminated check engine light can result in serious engine trouble and costly repairs. At the very least, this warning light could alert you to an engine problem that is negatively impacting fuel economy.

2. Failing to change fluids and filters. Many fluids are required for the operation and protection of vehicle systems and components. Checking fluid levels regularly, along with the filters, helps ensure that your vehicle runs dependably and extends vehicle life.

3. Neglecting your tires. Your vehicle's tires should be checked frequently for inflation and tread depth. Underinflated tires can wear out more quickly, needing to be replaced sooner, and can negatively impact safety, gas mileage and performance.

4. Not following a service schedule. Because many car parts and components wear out or become damaged over time, vehicles need to be routinely serviced in order to perform optimally. Routine inspections and timely repairs will help keep your car running efficiently and will help you avoid more expensive repairs down the road.

5. Keeping a dirty car. Allowing your car to go too long without a wash leads to buildup of damaging chemicals and

dirt, increases the potential for rust from road salt and interferes with proper visibility needed for safe driving.

6. Being a severe driver. Whether it's stop-and-go traffic, extreme weather, rough roads or heavy loads, it can sometimes be difficult to limit severe driving conditions. However, you can drive smart and improve fuel economy by observing the speed limit; avoiding aggressive driving, including quick starts and stops; not hauling unnecessary items; and keeping your vehicle properly tuned.

6 Ways You Are Killing Your Car

1 Ignoring the check engine light.



Failing to change fluids and filters.

2

3 Neglecting your tires.



Not following a service schedule.

4

5 Keeping a dirty car.



Being a severe driver.

6



SHOP TALK - ON THE LIGHTER SIDE



Why do cows wear bells? Their horns don't work.

What do you call a cow with no legs? Ground beef.

What did the buffalo say to his son when he left for college? Bison.

How do you make the number seven even? Drop the S.

Why did the golfer wear 2 pairs of pants? In case he got a hole in one.

What starts with E, ends with E, and has only 1 letter in it? Envelope.

What do you call a bear with no teeth? A Gummy Bear.



Why is it that your nose runs, but your feet smell?



Why are ghosts bad liars? You can see right through them.

What do you get if you cross a snowman with a vampire? Frostbite.



Why do witches wear name tags? To know which witch is which.

What do computers eat for a snack? Microchips.



What did the computer do at lunchtime? Had a Byte.



Why shouldn't you write with a broken pencil? Because its pointless.

What do you get when you cross a fish with an elephant? Swimming trunks.

What did the duck say when he bought lipstick? Put it on my bill.

What do you call a pig that does karate? A pork chop.



Newest Technician
Ilhoe (Brian) Kim



PRE-OWNED

CoVeR
(Client Vehicle Replacement)
PROGRAM

Comments, questions, or anything else you'd like to tell us.

Contact us at:
lance@lanproauto.com, if its personal only my eyes (Lance) will see it. If it is a testimonial or something all should see it will be shared with all staff.

In Memory of John Moed

Licensed Technician, worked for Lanpro for 25 years

August 30, 1953 - November 7, 2014



Check out our website: www.lanproauto.com Email: lanpro@mts.net

HOURS: MONDAY - FRIDAY 7:30AM - 5:30PM

*SATURDAY 8:00AM - NOON *CLOSED LONG WEEKENDS

“Ultimate Car Care”